



MOBIMO



Küsnacht,  
Seestrasse 59

# Presentation half-year results 2024

2 August 2024

## Today's presenters

---



**Daniel Ducrey**  
CEO



**Jörg Brunner**  
CFO



**Stefan Feller**  
Head of Financing & IR

# Agenda

---

-  Overview of the first half-year 2024
-  Financial figures first half-year 2024
-  Real estate portfolio and pipeline
-  Sustainability
-  Outlook second half-year 2024



# Overview of the first-half year 2024



Lausanne,  
Les Jumaux

Income from rental of  
properties

**72.5**

CHF million

-1.7% / +2.0% I-f-I



Letting  
successes

Profit on development and  
sale of trading properties

**12.9**

CHF million

+43.3%

Earnings per share  
excl. revaluation

**6.59**

CHF

+10.9%



Construction start  
Aarau & Merlischachen

Solid balance sheet

**48.1%**

Equity ratio

**43.1%**

EPRA-LTV



Reduction of CO<sub>2</sub>  
emissions



Overview of the first half-year 2024



**Financial figures first half-year 2024**



Real estate portfolio and pipeline



Update Sustainability



Outlook second half-year 2024

## Mobimo Architektur der digitalen Prozesse

MOBIMO

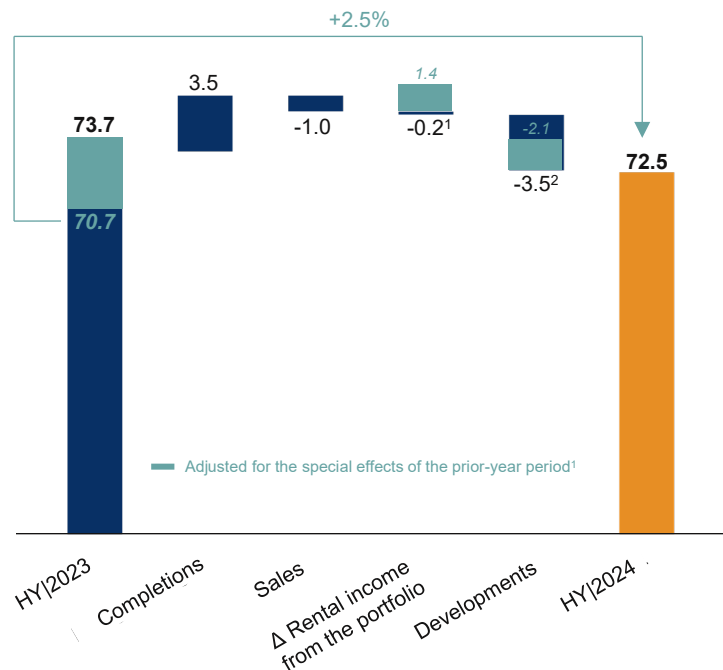


Strategie, Struktur, Prozesse, Technologie, Kultur

# Slight increase in rental income

## Development of income from rental of properties

in CHF million



- › Growth in rental income of +2.5% adjusted for special effects<sup>1,2</sup> in the same period of the previous year. Including the previous year's special effects, there was a slight decline of -1.7%.
- › EPRA like-for-like net rental growth, adjusted for special effects<sup>1</sup> from the previous year, was +2.0%. Including special effects from the previous year -0.8%.
- › As at 30 June 2024, the vacancy rate remained low at 4.2% (31 December 2023: 4.1%).

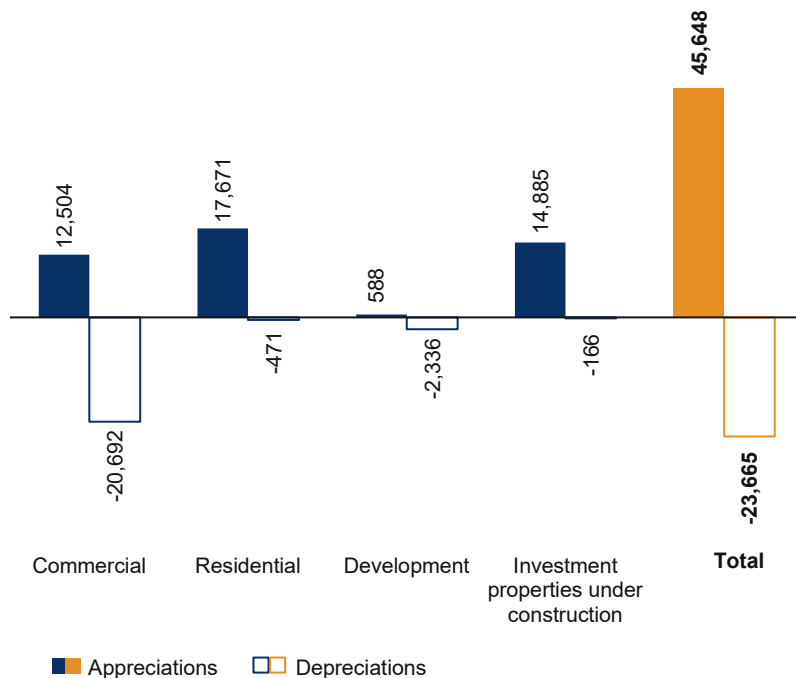
<sup>1</sup> The previous year included special effects of CHF 1.6 million from variable rent payments from commercial properties;

<sup>2</sup> The previous year's figure included compensation of CHF 1.4 million from a tenant for waiving the obligation to remove tenant's improvements.

# Valuation result reflects positive market development

## Distribution of net income from revaluation

in TCHF

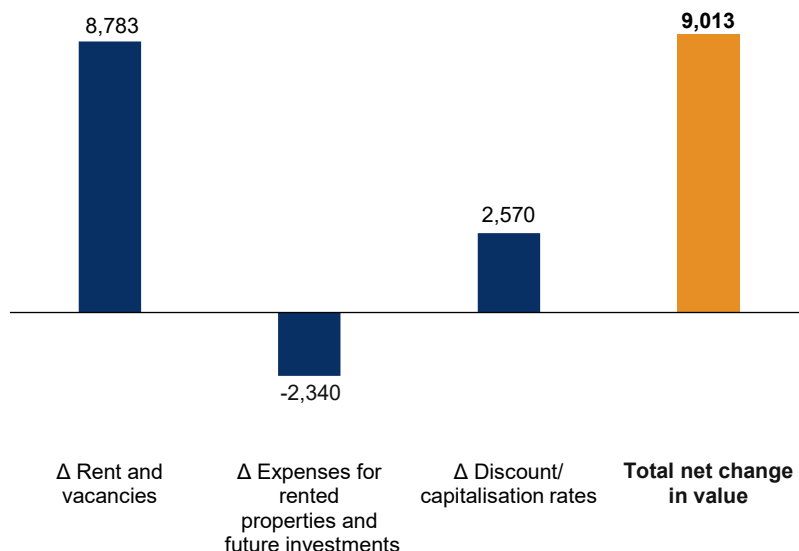


- › CHF 22.0 million net appreciation (previous year net depreciation of CHF -9.3 million).
- › Net appreciation of CHF 9.0 million in the existing portfolio; driven by an appreciation of CHF 17.2 million in the residential segment and a net depreciation of CHF 8.2 million in the commercial segment.
- › The net revaluations of development properties and investment properties under construction totalled CHF +13.0 million, resulting in particular from the start of construction on Baubereich 3 in Aarau.

# Positive impact on valuation by higher rents in residential segment

## Breakdown of factors influencing the net income from revaluation of commercial and residential properties

in TCHF



- › Higher rents in the residential sector had the greatest impact on valuations.
- › Changes in discount rates only had an immaterial impact on the portfolio.
- › Ø Discount rate<sup>1</sup>: 4.25% (31.12.2023: 4.26%)
- › Ø Capitalisation rate<sup>2</sup>: 3.00% (31.12.2023: 3.01%)

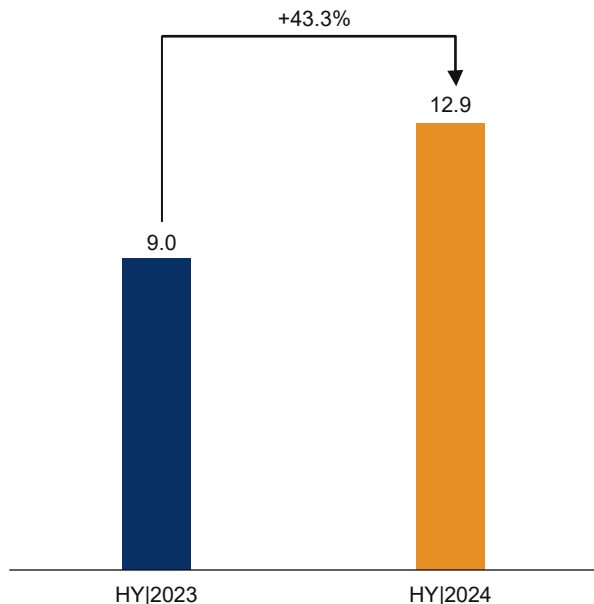
<sup>1</sup> capital-weighted; nominal - in relation to the overall portfolio; <sup>2</sup> capital-weighted; real - in relation to the overall portfolio.



# Development success driven by progress in condominium projects

## Profit from development projects and sale of trading properties

in CHF million



- › Success from development projects and sale of trading properties driven by notarisation of further appartements in Horgen, Allmendgütlistrasse 35/39/43 and Oberägeri, Lutisbachweg as well as the progress of the two projects.

|                                      | Apartments notarised |            |     |
|--------------------------------------|----------------------|------------|-----|
|                                      | 31.12.2023           | 30.06.2024 | Δ   |
| Horgen, Allmendgütlistrasse 35/39/43 | 35                   | 36         | +1  |
| Oberägeri, Lutisbachweg              | 18                   | 34         | +16 |

|                                      | Project progress |            |         |
|--------------------------------------|------------------|------------|---------|
|                                      | 31.12.2023       | 30.06.2024 | Δ       |
| Horgen, Allmendgütlistrasse 35/39/43 | 88.7%            | 100.0%     | +11.3%p |
| Oberägeri, Lutisbachweg              | 43.3%            | 52.9%      | +9.6%p  |

- › No significant income from “third-party development” in the reporting period.

# Key income statement figures I

| CHF million                                                   | HY 2023 | HY 2024 |   | Δ y-o-y % |
|---------------------------------------------------------------|---------|---------|---|-----------|
| Net rental income                                             | 64.4    | 62.5    | ↘ | -3.0      |
| Profit on development projects and sale of trading properties | 9.0     | 12.9    | ↗ | +43.3     |
| Net income from revaluation                                   | -9.3    | 22.0    | ↗ | nmf       |
| Personnel, operating and administrative expenses <sup>1</sup> | -16.4   | -16.5   | ↘ | +1.0      |
| EBIT                                                          | 50.8    | 83.3    | ↗ | +63.9     |
| EBIT excluding revaluation                                    | 60.1    | 61.3    | ↗ | +1.9      |
| Financial result                                              | -9.5    | -7.5    | ↗ | -20.8     |
| Tax expense                                                   | -8.6    | -11.4   | ↘ | +33.2     |
| Profit                                                        | 34.3    | 65.6    | ↗ | +91.5     |
| Profit excluding revaluation                                  | 43.1    | 47.8    | ↗ | +11.0     |

<sup>1</sup> Capitalised own-account services are netted against personnel, operating and administrative expenses in the figures presented here.

## Key income statement figures II

|                                                   | HY 2023 | HY 2024 |   | Δ y-o-y % |
|---------------------------------------------------|---------|---------|---|-----------|
| Earnings per share (CHF)                          | 4.72    | 9.04    | ↗ | +91.5     |
| Earnings per share excluding revaluation (CHF)    | 5.94    | 6.59    | ↗ | +10.9     |
| Funds from Operations I (FFO I) per share (CHF)   | 6.93    | 6.20    | ↘ | -10.5     |
| Funds from Operations II (FFO II) per share (CHF) | 7.01    | 6.20    | ↘ | -11.6     |

| EPRA key performance measures        | HY 2023 | HY 2024           |   | Δ y-o-y % |
|--------------------------------------|---------|-------------------|---|-----------|
| EPRA profit (CHF million)            | 40.6    | 38.0              | ↘ | -6.5      |
| EPRA profit per share (CHF)          | 5.60    | 5.24              | ↘ | -6.4      |
| EPRA like-for-like net rental growth | 1.3%    | 2.0% <sup>1</sup> | ↗ | +0.7%p    |

<sup>1</sup> The figure is adjusted for special effects. Including the prior year's special effects -0.8%.

# Key balance sheet figures

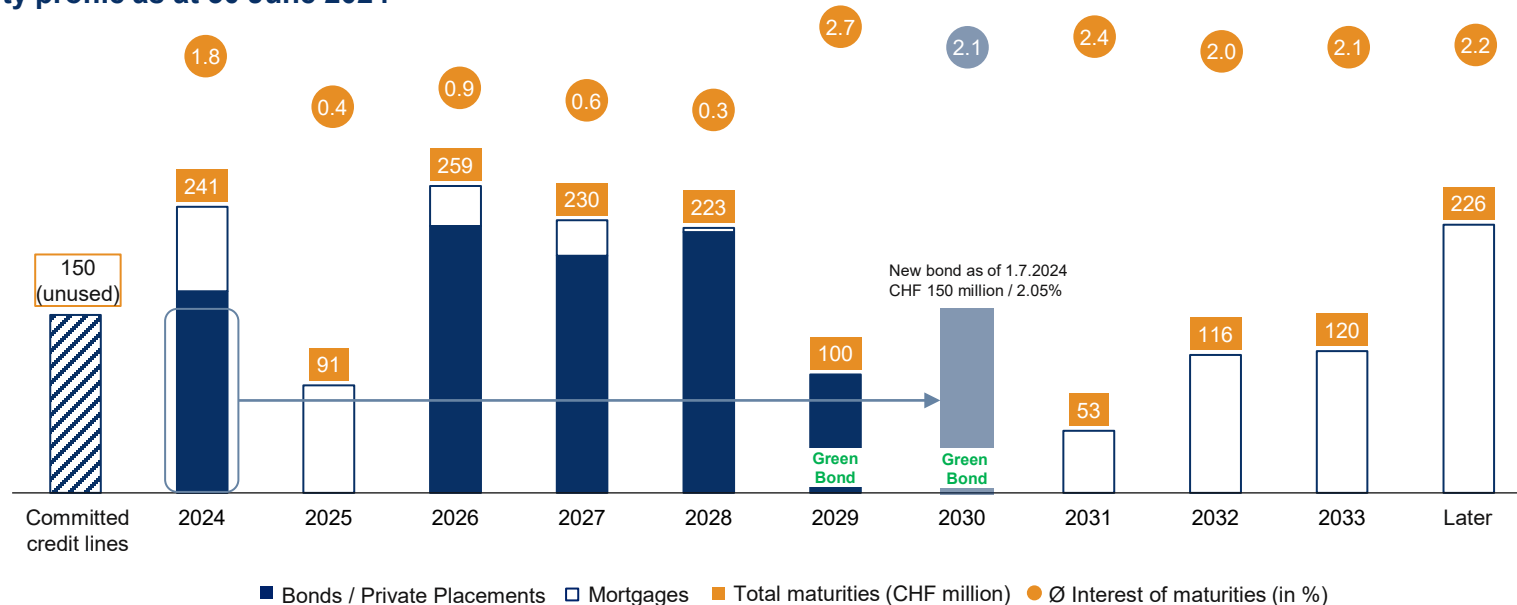
|                                                                                      | 31.12.2023 | 30.6.2024         |   | Δ y-o-y % |
|--------------------------------------------------------------------------------------|------------|-------------------|---|-----------|
| Cash (CHF million)                                                                   | 39.4       | 28.6              | ↘ | -27.3     |
| Overall portfolio (CHF million)                                                      | 3,631.3    | 3,677.5           | ↗ | +1.3      |
| Equity (CHF million)                                                                 | 1,867.9    | 1,860.8           | → | -0.4      |
| Equity ratio                                                                         | 48.9%      | 48.1%             | ↘ | -0.8%p    |
| Return on equity                                                                     | 4.9%       | 5.2% <sup>1</sup> | ↗ | +0.3%p    |
| Interest-bearing liabilities (CHF million)                                           | 1,607.3    | 1,658.5           | ↘ | +3.2      |
| Ø residual maturity as at the reporting date (years)<br><i>incl. Green Bond 2024</i> | 5.2        | 4.8<br>5.0        | ↘ | -7.7      |
| Ø interest rate period <sup>2</sup>                                                  | 1.28%      | 1.36%             | ↘ | +0.08%p   |
| Ø interest rate at the reporting date <sup>2</sup><br><i>incl. Green Bond 2024</i>   | 1.35%      | 1.37%<br>1.42%    | ↘ | +0.02%p   |
| EPRA-LTV                                                                             | 42.3%      | 43.1%             | ↘ | +0.8%p    |

<sup>1</sup> In the half-year period, return on equity is always reported as an annualised figure; <sup>2</sup> Taking into account the interest rate swaps.



# Sound and balanced financing situation

## Maturity profile as at 30 June 2024<sup>1</sup>



### Interest coverage ratio

31 December 2023: 6.1x  
Target: > 2.0x<sup>2</sup>

5.6x

### EPRA-LTV

31 December 2023: 42.3%  
Target: 40-50%

43.1%

### Unencumbered asset coverage ratio

31 December 2023: 1.8x

2.1x

<sup>1</sup> Based on carrying amount; <sup>2</sup> Target value according to Mobimo investment guidelines.



Overview of the first half-year 2024



Financial figures first half-year 2024



**Real estate portfolio and pipeline**

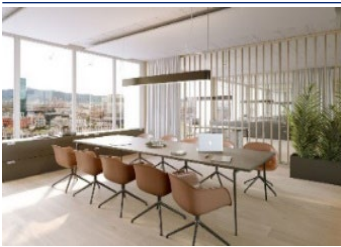


Update Sustainability



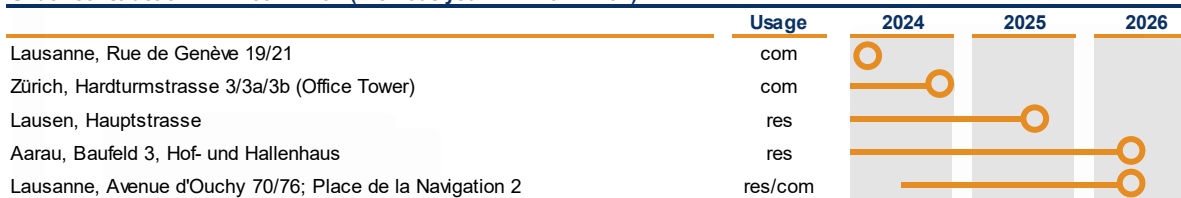
Outlook second half-year 2024

# Promising investment projects under construction

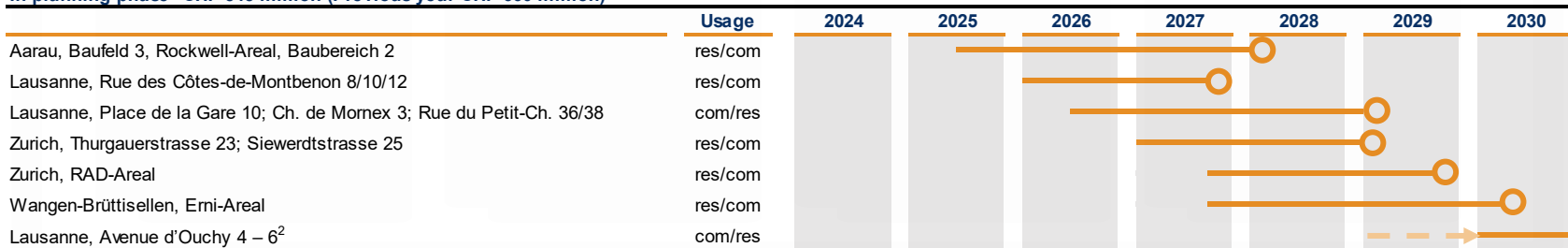
|                                                                                                                     | <b>Zurich</b><br>Hardturmstrasse 3/3a/3b<br>(Office Tower)                        | <b>Lausen</b><br>Hauptstrasse                                                      | <b>Aarau</b><br>Aeschbachweg 5 / 7 - 29                                             | <b>Lausanne</b><br>Avenue d'Ouchy 70/76;<br>Place de la Navigation 2                |
|---------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| Usage                              | Commercial                                                                        | Residential                                                                        | Residential                                                                         | Residential / Commercial                                                            |
|                                                                                                                     |  |  |  |  |
| Project                            | Renovation / conversion.                                                          | New construction.<br>2 buildings / 65 apartments.                                  | 2 new buildings /<br>126 apartments.                                                | Comprehensive refurbishment.<br>Attic conversion.                                   |
| Planned completion date            | Q4 2024                                                                           | Q4 2025                                                                            | Q2 2026                                                                             | Q2 2026                                                                             |
| Target rent / Target gross yield   | CHF 3.7 million / 4.5%                                                            | CHF 1.2 million / 3.4%                                                             | CHF 3.1 million / 3.9%                                                              | CHF 1.7 million / 3.8%                                                              |
| Marketing status as at 30.06.2024  | Letting activities started.                                                       | Start in 2025.                                                                     | Start in 2026.                                                                      | Start in 2026.                                                                      |
|                                                                                                                     | <b>MINERGIE®</b>                                                                  | <b>MINERGIE®</b>                                                                   | <b>MINERGIE-ECO®</b>                                                                | No certification;<br>building protected.                                            |

# Sustainable value creation through developments for own portfolio

## Under construction CHF 155 million (Previous year CHF 70 million)



## In planning phase<sup>1</sup> CHF 545 million (Previous year CHF 660 million)



— ► Significant changes compared to 31 December 2023

Further details on the pipeline for own investment portfolio can be found on page 35 in the appendix.

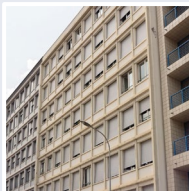
Delays in the approval and realisation process may result in deviations from the schedule.

<sup>1</sup> Projects in planning include plots owned by Mobimo or with secured purchase rights; <sup>2</sup> Completion is planned for 2033.

# Portfolio optimisation frees up capital for ongoing projects

## Sale investment property

Jun  
2024



- Residential property  
Genève, Rue de Malatrex 30
- › Target rental income: CHF 0.5 million.
  - › Sold at carrying value.

## Sale non-strategic asset

May  
2024



- Non-consolidated equity investment  
in Parking Saint-François SA in  
Lausanne.  
Recognized as financial asset.
- › Selling price: CHF 6.1 million.
  - › Profit: CHF 3.4 million.
  - › Included in financial income.



# Attractive condominium projects in realisation

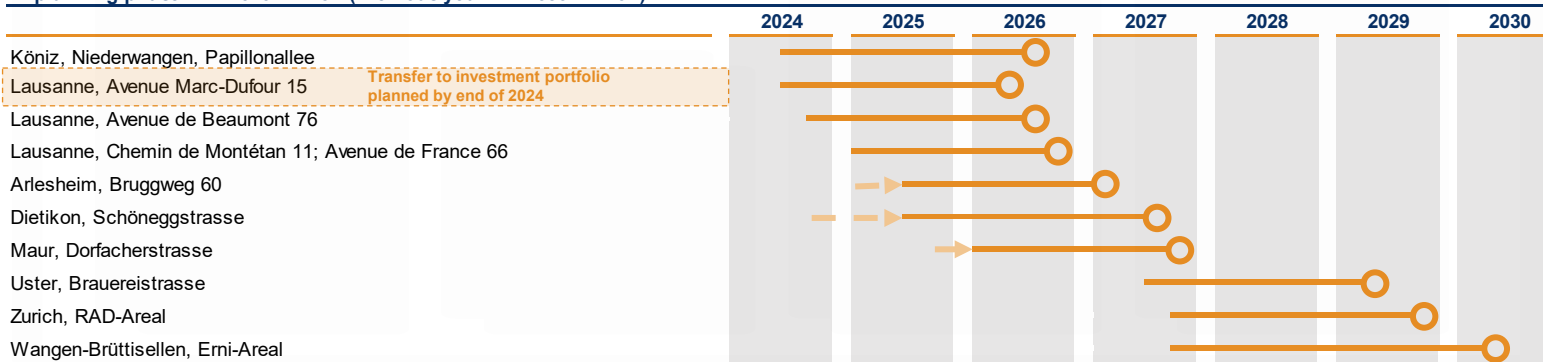
|                                           | Oberägeri<br>Lutisbachweg                                                                                                                                                               | Merlischachen<br>Chappelmatt-Strasse (Burgmatt)                                                                                                            | Köniz<br>Niederwangen, Papillonallee                                                                                                                  | Lausanne<br>Avenue de Beaumont 76                                                                                                                                                          |
|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Project                                   |                                                                                                        |                                                                           |                                                                      |                                                                                                           |
| Planned completion date                   |  Q2 2026                                                                                               |  Q4 2026                                                                  |  Q3 2026                                                             |  Q3 2026                                                                                                  |
| Expected sales volume (rounded)           |  CHF 210 million                                                                                       |  CHF 120 million                                                          |  CHF 45 million                                                      |  CHF 35 million                                                                                           |
| Marketing status as at 30.06.2024         |  <ul style="list-style-type: none"> <li>34 transfer of ownership.</li> <li>31 reservations.</li> </ul> |  <ul style="list-style-type: none"> <li>Start in 2024 planned.</li> </ul> |  <ul style="list-style-type: none"> <li>Start in Q3 2024.</li> </ul> |  <ul style="list-style-type: none"> <li>Start after obtaining legally binding building permit.</li> </ul> |
| Probability of construction start in 2024 |  Construction has started                                                                              |  Construction has started                                                 |  High                                                                |  Low                                                                                                      |
|                                           |                                                                                                        |                                                                           |                                                                    |                                                                                                         |

# Steady profit contribution from condominium projects

## Under construction CHF 290 million (Previous year 200 million)



## In planning phase<sup>1</sup> CHF 515 million (Previous year CHF 585 million)



Delays in the approval and realisation process may result in deviations from the schedule.

<sup>1</sup> Projects in planning include plots of land owned by Mobimo or with secured purchase rights.

— ➤ Significant changes compared to 31 December 2023

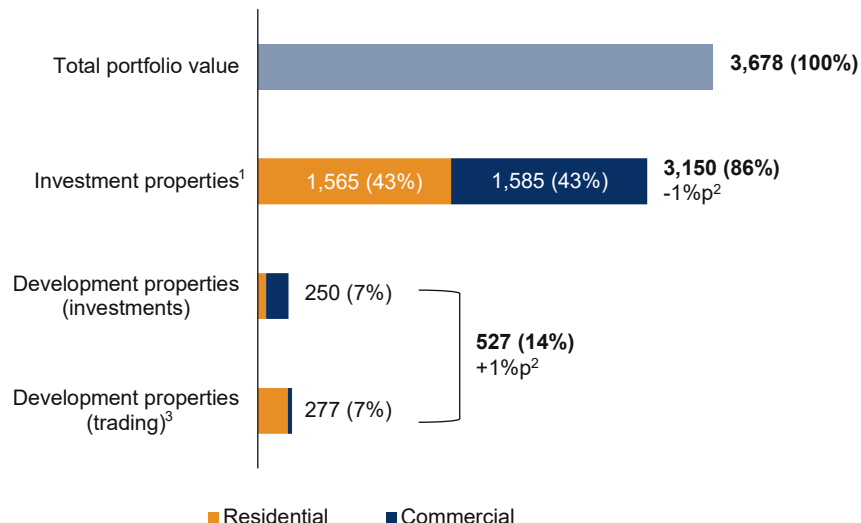
Further details on the pipeline of condominium projects can be found on page 36 in the appendix.

- › **In July 2024, the acquisition of a development in Dielsdorf with 6 buildings and 41 appartements was notarised. The property is intended as a condominium project.**
- › **In addition, two projects totalling approx. CHF 230 million are planned in the "Third-party development" segment in the Berne area.**

# Well-balanced portfolio mix through ongoing optimisation

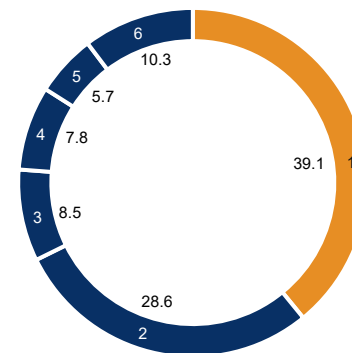
## Total portfolio value

in CHF million



## Target rental income for investment properties by type of use<sup>4</sup>

%



- 1 Residential
- 2 Office
- 3 Hotels/catering
- 4 Retail
- 5 Industry
- 6 Other use<sup>5</sup>

<sup>1</sup> Including owner-occupied properties and excluding tenant fit-outs.

<sup>2</sup> Change compared to 31.12.2023.

<sup>3</sup> Excluding right-of-use assets.

<sup>4</sup> Breakdown of target rental income by type of use (investment properties).

<sup>5</sup> Other use mainly comprises car parks and ancillary uses.



Overview of the first half-year 2024



Financial figures first half-year 2024



Real estate portfolio and pipeline



**Update  
Sustainability**



Outlook second half-year 2024

# Innovations and partnerships as part of our sustainability strategy



## Reduction of emissions

- › Energetic optimisation of the operation of existing properties has great potential for savings.
- › Roll-out of plug & play solution in 26 selected properties for ongoing analysis of room utilisation.
- › Optimised system operation derived from this.
- › With AI and intelligent management of building data, operation is continuously improved without compromising user comfort.



## Photovoltaic expansion

- › Planning of 12 additional photovoltaic systems at 6 locations.
- › Output of approx. 1,200 kWp and expected electricity production of approx. 1.2 million kWh/a.
- › Commissioning in the second half of 2024.
- › Partnership with independent electricity partner brings benefits for Mobimo and tenants.



## Sustainable Finance

- › First Green Bond Report published.
- › Proceeds from Green Bond 2023 fully invested in “green projects” in accordance with the Mobimo Green Bond Framework.
- › Savings estimated at around 640 tonnes of CO<sub>2</sub> equivalent (CO<sub>2</sub>eq) per year through the financed projects.
- › Second green bond issued as at 1 July: CHF 150 million at 2.05% p.a. for a term of 6 years.
- › First considerations on the basis for further sustainable finance instruments.





Overview of the first half-year 2024



Financial figures first half-year 2024



Real estate portfolio and pipeline



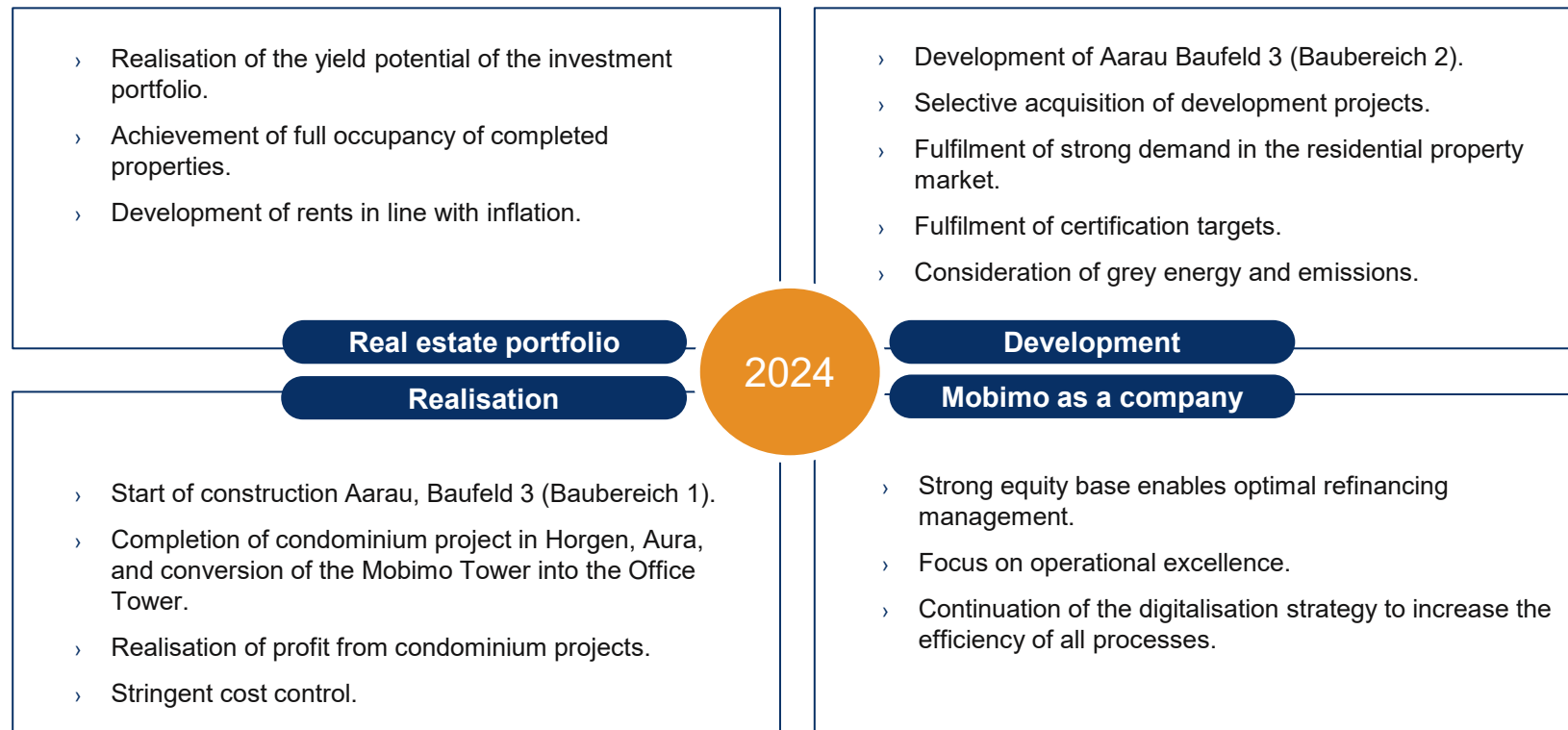
Update Sustainability



**Outlook second half-year 2024**



## Focus on business activity



# Good operational performance expected to continue

| Area                                                                                                                                                     | HY 2024                                                                                           | Guidance 2024                                                                                                                                                                                                                         |                                                                                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  <b>Income from rental properties</b>                                   | <b>CHF 72.5 million</b>                                                                           | Stable rental income; rent adjustments offset the absence of one-off effects.                                                                                                                                                         |  |
|  <b>Vacancy rate</b>                                                    | <b>4.2%</b>                                                                                       | Constant; overall portfolio < 4.5%.                                                                                                                                                                                                   |  |
|  <b>Income from development projects and sale of trading properties</b> | <b>CHF 36.1 million</b>                                                                           | Expected to be slightly above 2023 level; driven by condominium project Oberägeri.                                                                                                                                                    |  |
|  <b>Dividend</b>                                                        | <b>CHF 6.59</b><br>earnings per share<br>excl. revaluations<br><b>CHF 6.20</b><br>FFO I per share | Dividend policy remains attractive.                                                                                                                                                                                                   |  |
|  <b>Sustainability</b>                                                  |                                                                                                   | <ul style="list-style-type: none"> <li>› Progress on the CO<sub>2</sub> reduction path.</li> <li>› Consideration of grey energy in the planning of construction projects.</li> <li>› Drive certification strategy forward.</li> </ul> |  |

## Your contacts



**Daniel Ducrey**  
CEO



**Jörg Brunner**  
CFO



**Stefan Feller**  
Head of Financing & IR



Web: <https://www.mobimo.ch/en/investors>



Email: [ir@mobimo.ch](mailto:ir@mobimo.ch)



Tel: +41 44 397 11 97



Mobimo Management AG



@mobimoimmo

# Financial calendar

---



**14.2.2025**

Publication of  
2024 annual results



**31.3.2025**

25th Annual General Meeting



**8.8.2025**

Publication of  
2025 half-year results

## Disclaimer

---

The financial data as well as the other information presented herein constitute selected information.

The information in this presentation does not constitute an offer or invitation and may not be construed as a recommendation by us to purchase, hold or sell shares of Mobimo Holding AG. This information or any copy thereof may not be sent or taken to or distributed in any jurisdiction in which such transmission or distribution is unlawful. This document may contain certain “forward-looking” statements. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances. Actual outcomes and results may differ materially from any outcomes or results expressed or implied by such forward-looking statements.

As a result of rounding, the sums and totals of individual positions may be larger or smaller than the sums and totals arrived at by adding the positions together, or larger or smaller than 100%.

The “Definition of Alternative Performance Measures” document, available at [www.mobimo.ch](https://www.mobimo.ch) > Investors > Investor services > Glossary, includes definitions of key indicators that are not defined under IFRS, EPRA, SIA (Swiss Society of Engineers and Architects) standard D 2013, Corporate Governance Best Practice Recommendations or other standards.



# APPENDIX



## Key income statement figures – 5-year overview

| CHF million                                                     | HY 2020 | HY 2021 | HY 2022 | HY 2023 | HY 2024 | Δ y-o-y % |
|-----------------------------------------------------------------|---------|---------|---------|---------|---------|-----------|
| Net rental income                                               | 52.0    | 55.9    | 60.0    | 64.4    | 62.5    | ↘ -3.0    |
| Profit from development projects and sale of trading properties | 2.7     | 54.4    | 3.8     | 9.0     | 12.9    | ↗ +43.3   |
| Net income from revaluation                                     | 25.1    | 19.9    | 31.5    | -9.3    | 22.0    | nmf       |
| Profit on disposal of investment properties                     | 1.5     | 0.0     | 0.0     | 0.7     | -0.1    | ↘ -111.6  |
| Personnel, operating and administrative expenses <sup>1</sup>   | -16.3   | -16.2   | -16.0   | -16.4   | -16.5   | ↘ +1.0    |
| EBIT                                                            | 65.8    | 115.4   | 81.4    | 50.8    | 83.3    | ↗ +63.9   |
| EBIT excluding revaluation                                      | 40.8    | 95.5    | 49.8    | 60.1    | 61.3    | ↗ +1.9    |
| Financial result                                                | -14.5   | -11.5   | -7.8    | -9.5    | -7.5    | ↗ -20.8   |
| Tax expense                                                     | -9.9    | -20.5   | -11.5   | -8.6    | -11.4   | ↘ +33.2   |
| Profit                                                          | 41.7    | 83.7    | 63.5    | 34.3    | 65.6    | ↗ +91.5   |
| Profit excluding revaluation                                    | 21.5    | 67.3    | 39.1    | 43.1    | 47.8    | ↗ +11.0   |

<sup>1</sup> Capitalised own-account services are netted against personnel, operating and administrative expenses in the figures presented here.

## Calculation of funds from operations (FFO) per share

| CHF million                                                         | HY2023      | HY2024      |
|---------------------------------------------------------------------|-------------|-------------|
| Operating result (EBIT)                                             | 50.8        | 83.3        |
| + Depreciation and amortisation                                     | 1.4         | 1.2         |
| + Amortisation of lease incentives                                  | 1.1         | 1.2         |
| – Effect of rental income recognition on a straight-line basis      | -0.2        | -0.1        |
| +/- Net gains from revaluation of investment properties             | 9.3         | -22.0       |
| – Loss/Profit on disposal of investment properties                  | -0.7        | 0.1         |
| – Profit on disposal/derecognition of property, plant and equipment | 0.0         | 0.0         |
| – Share of profit of associates and joint ventures                  | -1.5        | -1.3        |
| -/+ Change employee benefit asset/obligation                        | -0.3        | -0.1        |
| – Repayment of lease liabilities                                    | 0.0         | 0.0         |
| – Interest paid                                                     | -9.5        | -12.6       |
| + Dividends received                                                | 2.3         | 1.3         |
| + Interest received                                                 | 0.1         | 0.1         |
| – Current taxes excluding property sales                            | -2.5        | -6.0        |
| <b>= FFO I</b>                                                      | <b>50.3</b> | <b>45.0</b> |
| + Loss/Profit on disposal of investment properties                  | 0.7         | -0.1        |
| – Current taxes from property sales                                 | -0.1        | 0.0         |
| <b>= FFO II</b>                                                     | <b>50.8</b> | <b>45.0</b> |
| Average number of outstanding shares                                | 7,256,063   | 7,255,646   |
| <b>FFO I per share in CHF</b>                                       | <b>6.93</b> | <b>6.20</b> |
| <b>FFO II per share in CHF</b>                                      | <b>7.01</b> | <b>6.20</b> |

# Details of interest-bearing liabilities

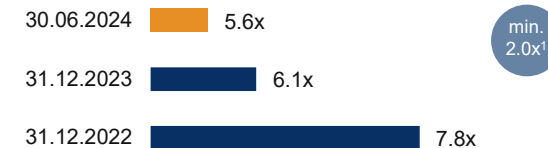
## Development of EPRA-LTV (in %)



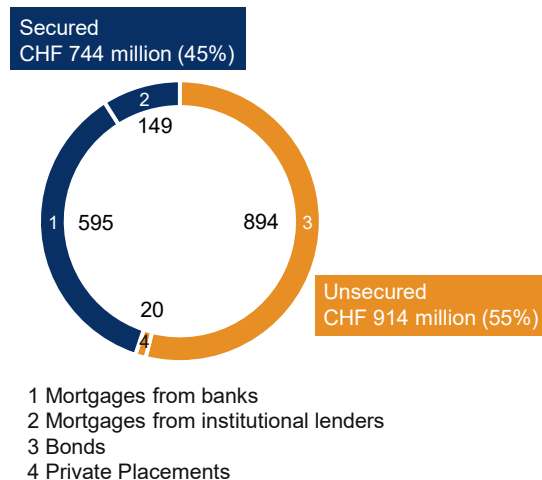
## Development of net gearing (in %)



## Development of interest coverage ratio



## Financing mix as at 30.06.2024



## Additional key debt figures as at 30.06.2024

|                                                                        | 31.12.2023 | 30.06.2024 |
|------------------------------------------------------------------------|------------|------------|
| Secured loan to value <sup>2</sup>                                     | 18.2%      | 18.9%      |
| Unencumbered asset coverage ratio                                      | 1.8x       | 2.1x       |
| Net debt <sup>2</sup> / adjusted EBITDA excl. revaluation <sup>3</sup> | 12.1x      | 12.5x      |

## Current credit ratings

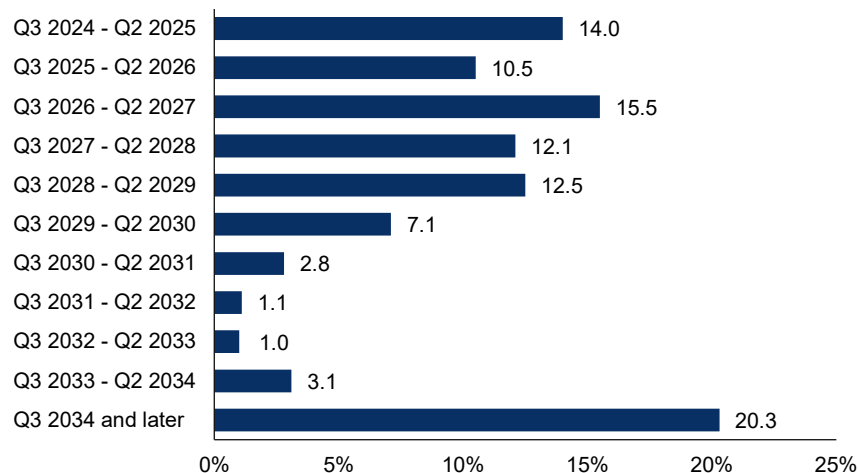
|                      | Rating | Outlook |
|----------------------|--------|---------|
| UBS Switzerland AG   | BBB    | stable  |
| Zürcher Kantonalbank | BBB    | stable  |
| fedafin AG           | Baa    | stable  |

<sup>1</sup> Target value according to Mobimo investment guidelines; <sup>2</sup> According to EPRA methodology; <sup>3</sup> EBITDA excl. revaluation last 12 months.

# High income stability due to maturity structure of fixed rental agreements

## Maturity profile of fixed-term rental agreements<sup>1</sup>

%

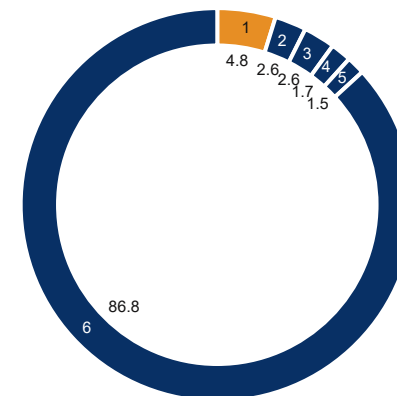
<sup>1</sup> Without residential leases.

|                                          | 31.12.2023 | 30.06.2024 |
|------------------------------------------|------------|------------|
| Ø Residual maturity of rental agreements | 6.7 years  | 6.4 years  |

## Shares of the five biggest tenants

%

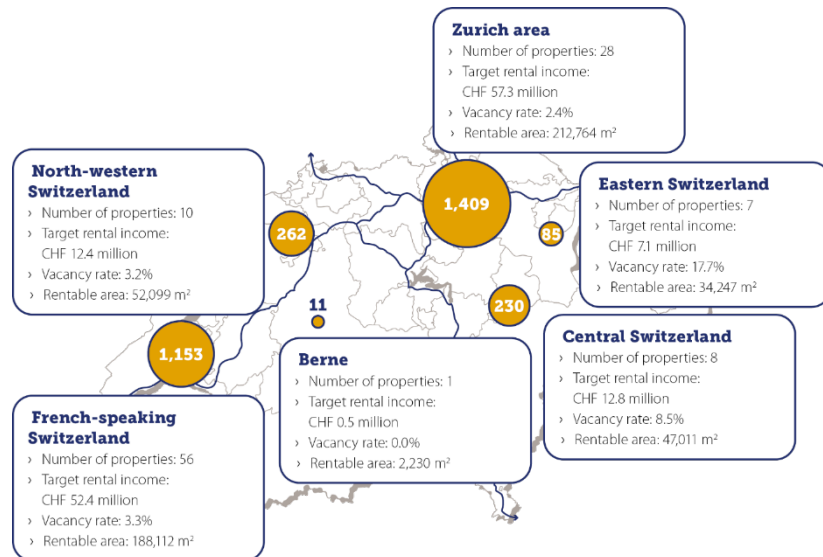
- 1 SV Group
- 2 Senevita AG
- 3 Swisscom-Gruppe
- 4 Coop-Gruppe
- 5 Galderma SA
- 6 Other tenants



# Broadly diversified portfolio throughout Switzerland

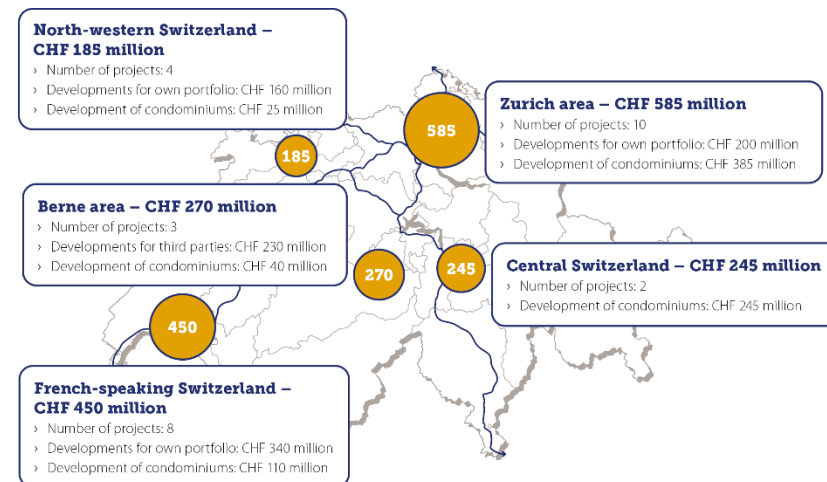
## Investment portfolio

Fair value in CHF million



## Development portfolio

Planned investment volume in CHF million





# Details of the development pipeline for own investment portfolio

## Projects under construction

|                                                          | Usage   | Construction phase |      |      | Site area in m <sup>2</sup> | Current fair value CHF million | Remaining investment CHF million | Target rental income CHF million | Target return | Project status as at 30 June 2024 |
|----------------------------------------------------------|---------|--------------------|------|------|-----------------------------|--------------------------------|----------------------------------|----------------------------------|---------------|-----------------------------------|
|                                                          |         | 2024               | 2025 | 2026 |                             |                                |                                  |                                  |               |                                   |
| Lausanne, Rue de Genève 19/21                            | com     |                    |      |      | 3,122                       | 37.7                           | 1.2                              | 2.1                              | 6.0%          | Final tenant fit-outs underway.   |
| Zürich, Hardturmstrasse 3/3a/3b (Office Tower)           | com     |                    |      |      | 1,975                       | 66.9                           | 7.8                              | 3.7                              | 4.5%          | Multi-tenant conversion project.  |
| Lausen, Hauptstrasse                                     | res     |                    |      |      | 4,813                       | 16.4                           | 19.6                             | 1.2                              | 3.4%          | Project progress 45 %.            |
| Aarau, Aeschbachweg 5 / 7 – 29                           | res     |                    |      |      | 6,719                       | 23.0                           | 56.6                             | 3.1                              | 3.9%          |                                   |
| Lausanne, Avenue d'Ouchy 70/76; Place de la Navigation 2 | res/com |                    |      |      | 1,710                       | 28.8                           | 12.8                             | 1.7                              | 3.8%          | Conversion and extension project. |

## Projects in planning phase

|                                                                        | Usage   | Construction phase |      |      |      |      |      |      | Site area in m <sup>2</sup> | Current fair value CHF million | Remaining investment CHF million | Target rental income CHF million | Target return | Project status as at 30 June 2024                        |
|------------------------------------------------------------------------|---------|--------------------|------|------|------|------|------|------|-----------------------------|--------------------------------|----------------------------------|----------------------------------|---------------|----------------------------------------------------------|
|                                                                        |         | 2024               | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 |                             |                                |                                  |                                  |               |                                                          |
| Aarau, Baufeld 3, Rockwell-Areal, Baubereich 2                         | res/com |                    |      |      |      |      |      |      | 8,418                       | 18.2                           | 529                              | 32                               | 3.5 - 4.7%    | Construction project.                                    |
| Lausanne, Rue des Côtes-de-Montbenon 8/10/12                           | res/com |                    |      |      |      |      |      |      | 1,582                       | 12.4                           |                                  |                                  |               | Construction project.                                    |
| Lausanne, Place de la Gare 10; Ch. de Mornex 3; Rue du Petit-Ch. 36/38 | com/res |                    |      |      |      |      |      |      | 3,341                       | 92.8                           |                                  |                                  |               | Preliminary project.                                     |
| Zürich, Thurgauerstrasse 23; Siewerdstrasse 25                         | res/com |                    |      |      |      |      |      |      | 2,651                       | 14.5                           |                                  |                                  |               | Construction project.                                    |
| Zürich, RAD-Areal                                                      | res/com |                    |      |      |      |      |      |      | 3,320                       |                                |                                  |                                  |               | Study contract.                                          |
| Wangen-Brüttisellen, Emi-Areal <sup>1</sup>                            | res/com |                    |      |      |      |      |      |      | 5,567                       |                                |                                  |                                  |               | Site design in progress.                                 |
| Lausanne, Avenue d'Ouchy 4 – 6 <sup>2</sup>                            | com/res |                    |      |      |      |      |      |      | 9,287                       | 59.4                           |                                  |                                  |               | Preliminary examination for the site plan by the canton. |

<sup>1</sup> Carrying amount of the entire site under trading properties; <sup>2</sup> Completion is planned for 2033.

# Details of pipeline of condominium projects

## Projects under construction

|                                               | Number of units | Construction phase |      |      | Site area in m <sup>2</sup> | Remaining investment CHF million | Expected sales proceeds CHF million | Project status as at 30 June 2024                               |
|-----------------------------------------------|-----------------|--------------------|------|------|-----------------------------|----------------------------------|-------------------------------------|-----------------------------------------------------------------|
|                                               |                 | 2024               | 2025 | 2026 |                             |                                  |                                     |                                                                 |
| Horgen, Allmendgütlistrasse 35/39/43          | 37              |                    |      |      | 5,526                       | 3.6                              | 70                                  | 10 transfer of ownership, 26 notarisations, 1 reservation       |
| Oberägeri, Lütisbachweg                       | 90              |                    |      |      | 24,167                      | 76.9                             | 209                                 | 34 transfer of ownership, 31 reservations, project progress 53% |
| Merlischachen, Chappelmatt-Strasse (Burgmatt) | 79              |                    |      |      | 15,283                      | 60.2                             | 119                                 |                                                                 |

## Projects in planning phase

|                                                      | Number of units | Construction phase |      |      |      |      |      |      | Site area in m <sup>2</sup> | Current fair value CHF million | Remaining investment CHF million | Expected sales proceeds CHF million | Notes                                                   |
|------------------------------------------------------|-----------------|--------------------|------|------|------|------|------|------|-----------------------------|--------------------------------|----------------------------------|-------------------------------------|---------------------------------------------------------|
|                                                      |                 | 2024               | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 |                             |                                |                                  |                                     |                                                         |
| Köniz, Niederwangen, Papillonallee                   | 64              |                    |      |      |      |      |      |      | 6,850                       | 3.6                            | 35                               | 45                                  | Im Baurecht                                             |
| Lausanne, Avenue de Beaumont 76                      | 19              |                    |      |      |      |      |      |      | 2,190                       | 10.7                           |                                  |                                     |                                                         |
| Lausanne, Chemin de Montétan 11; Avenue de France 66 | 28              |                    |      |      |      |      |      |      | 1,406                       | 13.0                           |                                  |                                     |                                                         |
| Arlesheim, Bruggweg 60                               | 14              |                    |      |      |      |      |      |      | 3,855                       | 8.3                            |                                  |                                     |                                                         |
| Dietikon, Schöneggstrasse                            | 29              |                    |      |      |      |      |      |      | 4,213                       | 13.3                           |                                  |                                     |                                                         |
| Maur, Dorfacherstrasse                               | 21              |                    |      |      |      |      |      |      | 5,033                       | 12.1                           |                                  |                                     |                                                         |
| Uster, Brauerstrasse                                 | 52              |                    |      |      |      |      |      |      | 5,335                       | 23.3                           |                                  |                                     |                                                         |
| Zürich, RAD-Areal                                    | 63              |                    |      |      |      |      |      |      | 7,745                       |                                |                                  |                                     |                                                         |
| Wangen-Brüttisellen, Emi-Areal                       | 139             |                    |      |      |      |      |      |      | 7,752                       | 42.6                           |                                  |                                     |                                                         |
| Lausanne, Avenue Marc-Dufour 15                      |                 |                    |      |      |      |      |      |      | 1,618                       | 29.7                           |                                  |                                     | Transfer to investment portfolio planned by end of 2024 |

# Largest investment properties in the portfolio (residential)

## Portfolio snapshot – Most valuable residential properties



Fair value as at 30.06.2024 (CHF million)  

## Highlights residential portfolio<sup>1</sup>

- › 43 residential investment properties.
- › Fair value of CHF 1,565 million.
- › CHF 54.2 million target rental income, implying a gross rental yield of 3.5%.
- › 2,130 rental apartments.
- › Low vacancy rate of 1.3%.

<sup>1</sup> As at 30.06.2024

# Largest investment properties in the portfolio (commercial)

## Portfolio snapshot – Most valuable commercial properties



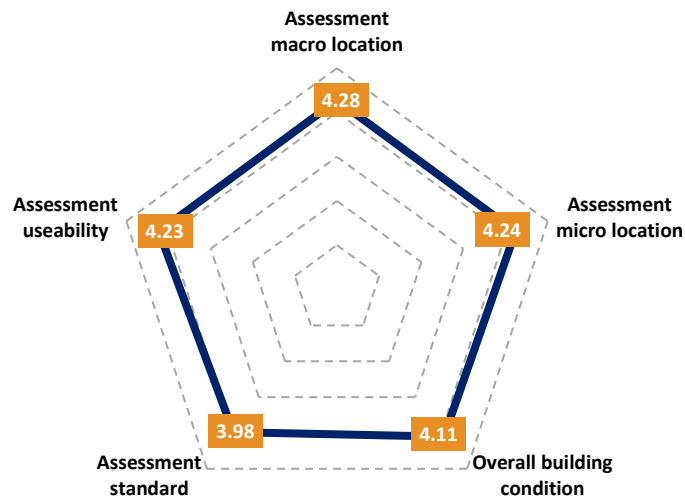
## Commercial portfolio highlights<sup>2</sup>

- › 66 commercial investment properties.
- › Fair value of CHF 1,576 million.
- › CHF 87.0 million target rental income, implying a gross rental yield of 5.5%.
- › Total 350,260m<sup>2</sup> rentable area.
- › Vacancy rate of 5.9%.

Fair value as at 30.06.2024 (CHF million)

<sup>1</sup> With partly residential use; <sup>2</sup> As at 30.06.2024.

# Quality matrix Mobimo residential properties according to JLL



## Scale

- 5 = very good
- 4 = good
- 3 = neutral
- 2 = poor
- 1 = very poor

Properties weighted according to fair value as at 30.06.2024

Source: Jones Lang LaSalle AG (JLL)

## Assessment criteria

### Macro location

General quality of the location, transport links in the region, purchasing power of the population, and tax attractiveness. Location quality encompasses infrastructural advantages. With regard to transport links, the assessment considers connections to public transport, major roads and motorways. The purchasing power of the regional population and the tax attractiveness are indicators of the location's economic potential.

### Micro location

The micro location refers to the immediate surroundings of the property. Among other things, this includes an assessment of the public and private transport links as well as the quality of the location for residential or commercial use. Having good connections to both public and private transport makes the location more attractive and improves the quality of life for residents and the accessibility for employees. The quality of the location for residential or commercial use includes the quality of the property's immediate surroundings. Factors such as the neighbourhood and the availability of shops, restaurants, green spaces, schools or other educational institutions play an important role in this respect.

### Overall building condition

The assessment of the building's overall condition takes into account the condition of various components and aspects, such as the roof, façade, windows, heat generation and distribution, sanitary facilities, electrical systems and other building technology. This assessment mainly serves to identify potential maintenance requirements, but also to document any modernisations already carried out. It is reviewed during regular inspections.

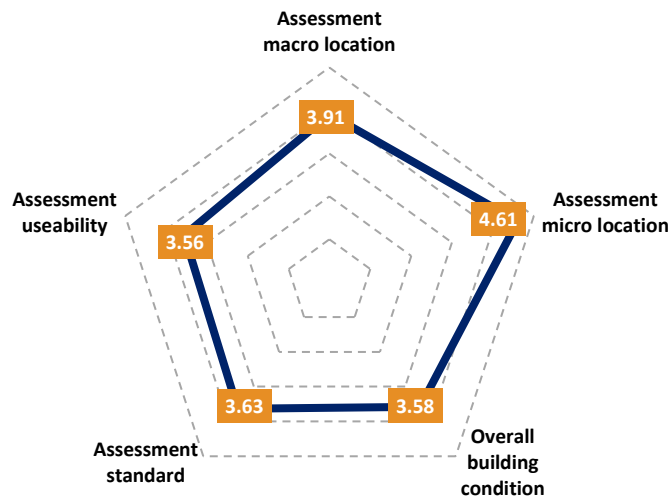
### Standard

The assessment of the standard relates to the fit-out standard of the residential or commercial spaces, as well as the current rental prices (contract rents). The fit-out standard includes the quality of the materials used, the kitchen and bathroom fittings, the flooring, the lighting and other structural elements. The contract rents are analysed to determine where rental prices stand in relation to the market and whether there is any scope to increase them.

### Useability

Usability is assessed on the basis of the rentability of the spaces and the current rental prices (contract rents). The rentability of the spaces depends on factors such as location, size, fit-out and space flexibility, which all influence the attractiveness to potential tenants.

# Quality matrix Mobimo commercial properties according to JLL



## Scale

- 5 = very good
- 4 = good
- 3 = neutral
- 2 = poor
- 1 = very poor

Properties weighted according to fair value as at 30.06.2024

Source: Jones Lang LaSalle AG (JLL)

## Assessment criteria

### Macro location

General quality of the location, transport links in the region, purchasing power of the population and tax attractiveness. Location quality encompasses infrastructural advantages. With regard to transport links, the assessment considers connections to public transport, major roads and motorways. The purchasing power of the regional population and the tax attractiveness are indicators of the location's economic potential.

### Micro location

The micro location refers to the immediate surroundings of the property. Among other things, this includes an assessment of the public and private transport links as well as the quality of the location for residential or commercial use. Having good connections to both public and private transport makes the location more attractive and improves the quality of life for residents and the accessibility for employees. The quality of the location for residential or commercial use includes the quality of the property's immediate surroundings. Factors such as the neighbourhood and the availability of shops, restaurants, green spaces, schools or other educational institutions play an important role in this respect.

### Overall building condition

The assessment of the building's overall condition takes into account the condition of various components and aspects, such as the roof-façade, windows, heat generation and distribution, sanitary facilities, electrical systems and other building technology. This assessment mainly serves to identify potential maintenance requirements, but also to document any modernisations already carried out. It is reviewed during regular inspections.

### Standard

The assessment of the standard relates to the fit-out standard of the residential or commercial spaces, as well as the current rental prices (contract rents). The fit-out standard includes the quality of the materials used, the kitchen and bathroom fittings, the flooring, the lighting and other structural elements. The contract rents are analysed to determine where rental prices stand in relation to the market and whether there is any scope to increase them.

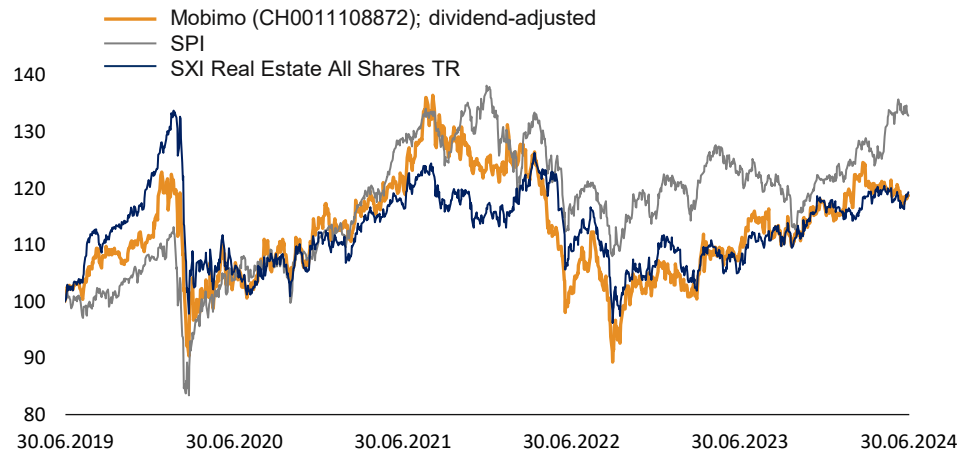
### Useability

Usability is assessed on the basis of the rentability of the spaces and the current rental prices (contract rents). The rentability of the spaces depends on factors such as location, size, fit-out and space flexibility, which all influence the attractiveness to potential tenants.



# Mobimo on the capital market

## 5-year share performance (indexed) compared with SPI and SXI



- › The dividend-adjusted share price has increased by 18.8% over a five-year period. The Swiss Performance Index (SPI) and SXI Real Estate All Shares Index rose by 32.9% and 19.4% respectively over the same period.
- › Average annual performance (total return) of 5.1% since the initial public offering in June 2005.
- › As at 30 June 2024, Mobimo's share price of CHF 254.50 was around 9.5% below the diluted EPRA-NTA per share of CHF 281.30.
- › Liquidity remains strong:
  - › An average of 8,527 shares were traded each day during the first half-year 2024 (first half-year 2023: 8,237 shares).
  - › Revenue of around CHF 271.5 million in the first half-year 2024. (first half-year 2023: CHF 243.2 million).

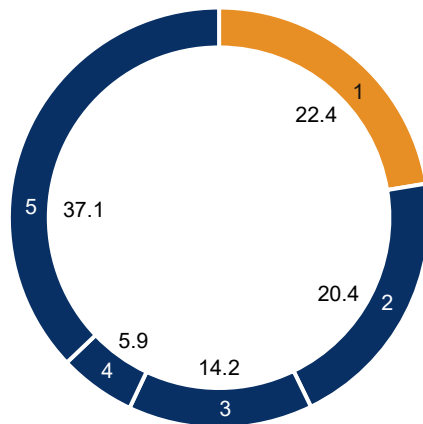
## Current equity analysts' ratings

|                      | Rating     | Price target CHF |
|----------------------|------------|------------------|
| Baader Helvea        | Add        | 280              |
| Bank Vontobel AG     | Hold       | 270              |
| Research Partners AG | Hold       | 275              |
| UBS Switzerland AG   | Neutral    | 275              |
| Van Lanschot Kempen  | Sell       | 240              |
| Zürcher Kantonalbank | Overweight |                  |

# Broadly diversified shareholder base

## Composition of shareholders

%



- 1 Foundations, funds
- 2 Pension funds, insurers, banks
- 3 Individuals
- 4 Other companies
- 5 Shares pending registration

Shares pending registration at closure of the share register before the 2024 Annual General Meeting: 18.5%

- › Free float as at 30 June 2024: 100% (as defined by SIX Swiss Exchange)
- › As at 30 June 2024, the following shareholders held 3% or more of the share capital:
  - › UBS Fund Management (Switzerland) AG 12.9%.
  - › BlackRock. Inc. 5.0%.
  - › Dimensional Holdings Inc. 3.0%.



**Mobimo Holding AG**

Rütligasse 1

CH-6000 Luzern

[info@mobimo.ch](mailto:info@mobimo.ch)

+41 41 249 49 80